WINE EXAM

1. Identify the following wine labels. Include all information relevant to the appraisal of the wine. Identify any missing information that is required to accurately appraise the wine. (18 points)

A. 

B. 

C. 

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Instructor: Gayle M. Skluzacek, AAA
D. Penfolds Wines Pty. Ltd.
VINTAGE 1955
BIN 14 BOTTLED 23/11/66
Grange Hermitage
NET CONTENTS 26 FL OZS.

E. UNSUNG HERO
RED WINE
Wine of Origin, South Africa
FAIRHILLS

F. CHATEAU LAFITTE
Marcellin
PRESERVED COTES DE BORDEAUX
PREMIERES COTES DE BORDEAUX
NOTES ON THE BACK:
CHATEAU LAFITTE, GIRONDE, FRANCE.
2. Name eight books you would consult on the history of vineyards. Provide full bibliographic information. (8 points)
   A.
   B.
   C.
   D.
   E.
   F.
   G.
   H.

3. Identify the country, dates of operation, and grape variety used in the top bottling of the following: (36 points)
   A. Domaine Armand Rousseau
   B. Screaming Eagle
   C. Domaine J.F. Coche-Dury
   D. Domaine Henri Jayer
   E. Moët et Chandon
   F. Krug
   G. Louis Roederer
   H. Ets. J.P. Moueix
   I. Domaines Clarence Dillon
   J. Joh. Jos. Prüm
4. Name two retail establishments where one can purchase the following wine: (8 points)
   A. 1999 Domaine de la Romanée-Conti Assortment Case
   B. 1996 Harlan Estate
   C. 2012 Tousie Rebellion Rosé
   D. 2013 Gaja Costa Russi Barbaresco-Langhe

5. What is the highest price paid at action for the following wines since 2012? When and where were these auctions? (8 points)
   A. 1993 Bruno Giacosa Collina Rionda
   B. 2007 Vergelegen V Red
   C. 2001 Domaine Leflaive Montrachet Grand Cru
   D. NV Dom Perignon
6. What is the conversion rate for the following currencies on March 19, 1991? (Example £1 = $1.78) (3 points)
   A. 1 French Franc = ___US$
   B. 1 Japanese yen = ___US$
   C. 1 Deutsche Mark = ___US$

7. You are asked to appraise a case of 2007 Marcassin Pinot Noir for an insurance company. It was purchased at an auction in California and sent to Boston. En route, the refrigeration unit in the truck broke and the temperature dropped to 30°F for at least 6 hours. 3 of the bottles exploded; 6 of the bottles have label damage; 1 bottle has a popped cork; the remaining bottles appear fine. What are the 6-7 steps you would take to complete this damage appraisal?
   Where would you go for information?
   What issues should you be considering?
   Be specific and detailed about sources and steps. (12 points)
   1.

   2.

   3.

   4.

   5.

   6.

   7.
8. You are appraising a Magnum bottle of 1947 Château Lafleur. You found the same wine sold at Sotheby's for $6,900 in 2015. The auction indicated low shoulder. Your bottle also has a low shoulder. Is it correct to assume that the FMV of your Lafleur is $6,900 (plus premium)? Explain and support your answer. (7 points)