I. What does this mark tell you? Be specific. (3 points)
   (Found on a bronze dog)

II. Which books (at least two different books) will you use to identify the following mark?
    Identify the mark. (5 points)
    (Found on a 20th C. porcelain figurine of a young boy)

III. Identify the following marks - with manufacturer, city, and date; list your source for
     identification (10 points)

   A. Found on a toy train set

   B. Found on a 20th century doll

   Doll head marked McCall Corp
   Doll back marked Ideal Doll P90
C. Found on a 20th C. ceramic bowl

D. Found on a political pin

IV. Where would you look for information on recent retail sales of:
(Note: You can skip two entries with no loss of points) (36 points)
A. 1963 Barbie Dolls

B. 1972 Wedgwood Christmas plate

C. 1965 Marvel Comic Books

D. Sleeping Beauty cels

E. John Lennon's signature

F. A first edition copy of Bonfire of the Vanities by Thomas Wolfe

G. Judy Garland's costume from the Wizard of Oz

H. A December 7, 1945 NY Times

I. A 1940 Monopoly game
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J. A Simon and Halbig Doll

K. An autographed letter from Abraham Lincoln

L. A Harmon Killebrew rookie baseball card

M. A costume sketch from Gone With the Wind

N. A Coca Cola painted tin tray

O. A 19th century hand-painted fan

P. A case of 1930 Chateau Margaux

Q. Babe Ruth's Yankee's uniform

R. Signed photograph of Adolph Hitler

S. A collection of salt and pepper shakers

T. A plate marked "Nippon"

V. Name two retail establishments where you could find comparables for the following: (8 points) (example: Snow globes - "Oldies, but Goodies", New York; "Fab 50's", Minneapolis)
   A. Carousel horses
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B. Cookie jars

C. Decoys

D. Bugs Bunny cels

VI. What is the highest price paid at auction for a baseball card since 2012? Where and when was the auction? (4 points)

VII. What is the highest price paid at auction for a Balenciaga gown since 2012? Where and when was the auction? (4 points)

VIII. What is the highest price paid at auction for an animation cel since 2012? Where and when was the auction? (4 points)

IX. What is the highest price paid at auction for a rock-and-roll record since 2012? Where and when was the auction? (4 points)

X. What was the conversion rate for the following currencies on March 19, 1991? (example £1 = US$1.78) (3 points)

A. 1 French francs = US$

B. 1 Japanese yen = US$

C. 1 Deutsche mark = US$
XI. You are asked to appraise a Wurlitzer juke box for an insurance company. The mint juke box was damaged during the recent floods in the Midwest. The juke box has a broken dome, has rusted, and the original records are destroyed. What are the steps you would take to complete a damage appraisal? Where would you go for information? Be specific. (Do not include intent letters, cover letters, etc. in steps.) (12 points)

1. 

2. 

3. 

4. 

5. 

6. 

XII. You are appraising a Steiff teddy bear that looks exactly like a 1903 Richard Steiff bear found in a recent Sotheby's London catalogue which sold for £750 (hammer price). Your bear is in much better condition and made from acrylic fibers. Is its FMV higher than the £750 (plus premium) because of its mint condition? Explain. (7 points)